

# Nurturing Learning: School – Business Partnerships

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Session is not:



## Desired Outcomes

- Ways to seek business partnerships (building relationships)
- Developing a school-business plan
- Resources & Samples



# Benefits of a Partnership

“ . . . The public-private partnerships provide our students with additional opportunities to enrich their learning.”

Tammi Chun, Ed.D., [Assistant Superintendent of the Office of Strategy, Innovation, and Performance](#)

Randy Moore, 2011

- Community says “schools are valuable”
- Volunteer/ donor reap health benefits



# Sample partnerships

## School-Business Partnerships That Work: Success Stories ...

[www.educationworld.com](http://www.educationworld.com) › Administrator's Desk ▾ Education World ▾  
In Huntsville, Alabama, for example, principal Teri Stokes works with a handful of business partners at Weatherly Heights Elementary School. "Last year, our PTA ...

## [PDF] School-Business Partnerships - Anchorage School District

[https://www.asdk12.org/media/anchorage/.../sbp/SBP\\_handbook.pdf](https://www.asdk12.org/media/anchorage/.../sbp/SBP_handbook.pdf) ▾  
Sample Online Agreement Application. 24. Evaluation ... Annual Survey Monkey  
Sample-Schools. 27 ... Thank you for your interest in the School Business  
Partnership program. Through ..... Business leaders appreciate stories/case studies.

## [PDF] Business/Education Partnerships - Oregon Department of ...

[www.ode.state.or.us/.../1.-sustainability...](http://www.ode.state.or.us/.../1.-sustainability...) ▾ Oregon Department Of Education ▾  
Thank you for serving as your school's Business Partnership Coordinator. ... love to hear success stories—please share them with us so we can include ..... business on which to share samples of student work, school news, volunteer needs,.

## Building Community Partnerships: Resource Roundup ...

[www.edutopia.org/.../community-business-partnerships-resourc...](http://www.edutopia.org/.../community-business-partnerships-resourc...) ▾ Edutopia  
Nov 3, 2014 - There's no doubt that schools can benefit from the resources and expertise of local ... Benefits of Community & Business Partnerships .... Explore examples of successful business and community partnerships to support career ...  
"School-Business Partnerships That Work: Success Stories from Schools of All ...

## [PDF] a how-to guide for school-business partnerships - NH ...

[www.nhscholars.org/School-Business%20How\\_to\\_Guide.pdf](http://www.nhscholars.org/School-Business%20How_to_Guide.pdf) ▾  
of virtually all school-business partnerships is to improve the education ...  
Businesses with large numbers of employees, for example, might be able to.

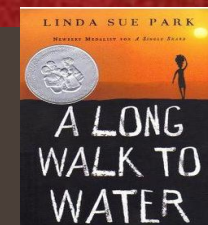
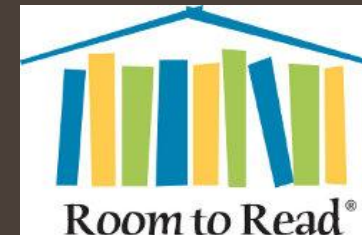


- Rotary Club of Hanalei  
Adopt a School Program
- Other: Kaiulani

# Ways to seek a business partner



Aina Haina El. Library's "Adopt a Village" with Eden in Love







# CHECKLIST (5)

## PRELIMINARY PLANNING

- Identify an unmet need
- “Good fit”
- Draft a proposal

## LAYING THE FOUNDATION

- Discuss values, goals and needs
- Align activities with school goals

## IMPLEMENTATION

- Activities provide interaction between students, teachers, and business partner(s)

## SUSTAINING THE PARTNERSHIP

- Secure explicit support of partnership at all levels.
- Both parties are publicly and privately recognized.

## EVALUATION

- Conduct regular evaluations and monitoring.

# School Business Plan

## Sample: School / Community Partner Agreement

**Anderson School**

**AND**

**The Smith Company**

**SCHOOL NAME**

**BUSINESS/COMMUNITY PARTNER NAME**

This agreement is completed by the school principal and partner liaison. Both parties should maintain a file copy.

School Name ANDERSON SCHOOL		Organization/Community Partner THE SMITH COMPANY	
School Leader / Title: Kristy Jones, Principal		Partner Leader Contact/Title Robert M. Smith, President	
Mailing Address/Zip 262 Anderson Blvd, Newport		Mailing Address/Zip 565 St. Paul Way, St. Paul, MN	
Phone	Email	Phone	Email
Primary Contact/Coordinator Name  Jerry Jones		Primary Contact/Coordinator Name	

Partnership Start Date: 8/10/2013

End Date: 8/01/2014

Annual Review Date: 6/12/14

### **Partnership Resource Contributions**

### **School Contributions**

# of Volunteers, Mentors and/or Speakers: 17

Estimated # of Hours: 141

Estimated Financial/Product donation: \$500

Estimated Materials Costs:

Advertising/Promotions: monthly

### **PARTNERSHIP FOCUS – check all that apply**

- ☐ Academic Achievement – Read to students, tutor, provide technical expertise, display student work
- ☐ Student Development/Citizenship – Mentoring, character education activities, sponsor contests, support student led efforts, service learning

# Our Partnership at Manoa School Library

- **Library Step Stools**  
(problem solving, designing)
- Display frame
- Book Mobile
- Library Corner  
(grant; GB's contacts)
- Reading Garden  
(GB and parent contact)





# Our Partnership at Manoa School Library



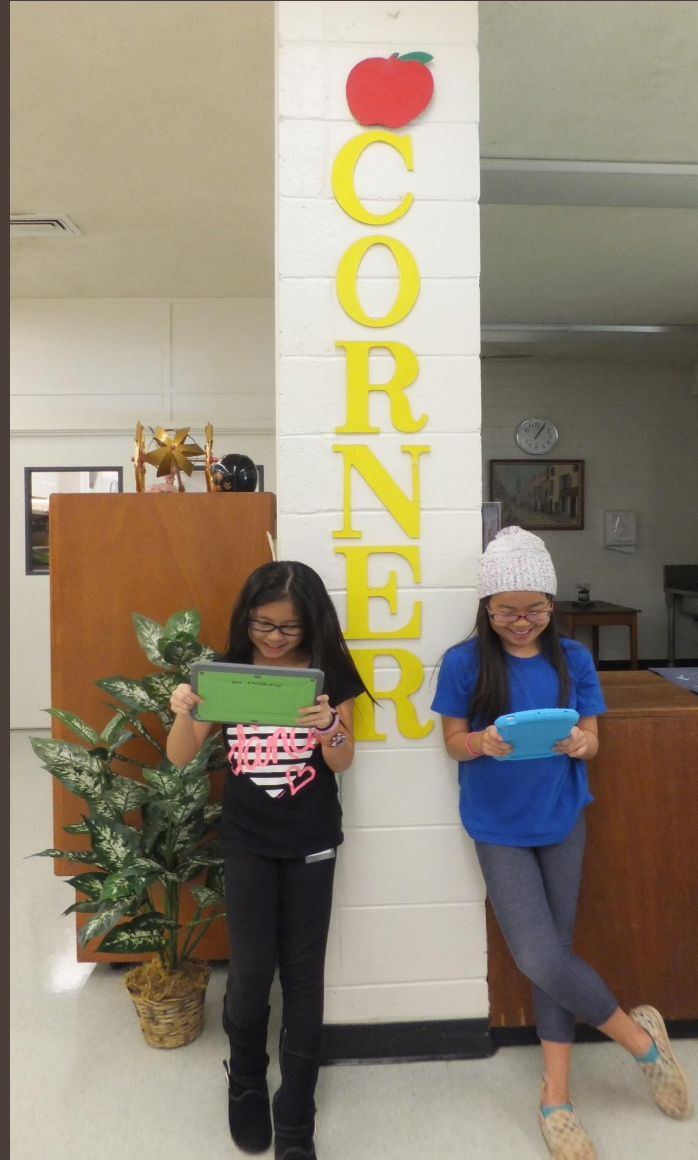
- Step Stools for Library (problem solving, designing)
- **Display frame** (designing)
- Book Mobile
- Library Corner (grant; GB's contacts)
- Reading Garden (GB and parent contact)

# Our Partnership at Manoa School Library

- Step Stools for Library (problem solving, designing)
- Display frame
- **Book Mobile** (increase reading, Andrew)
- Library Corner (grant, GB's contacts)
- Reading Garden (GB and parents)



# Our Partnership at Manoa School Library



- Step Stools for Library (problem solving, designing)
- Display frame
- Book Mobile
- **Library Corner** (grant, GB's contacts, media production)
- Reading Garden (GB and parent contact)



# Our Partnership at Manoa School Library

- Step Stools for Library (problem solving, designing)
- Display frame
- Book Mobile
- Library Corner (grant; GB's contacts)
- **Reading Garden** (GB, parent contacts, campus beautification & increase reading)



# Other RESOURCES, Handouts

- PTA, your children's activities
- School Foundation ([Farrington](#))
- Local community orgs & UH (Boy Scouts)
- [Help Hawaii Schools](#)  
(school by school basis)
- [DOE's](#) Donating to Schools
- DOE's Corporate & Community Partnerships office?

## [Handouts](#)

- Sample grants (2)
- Sample business letter

